Welcome to United Rheumatology®

United Rheumatology is the pre-eminent service organization supporting practice autonomy for rheumatologists, representing and empowering them to advance the standard of care while demonstrating value, maximizing practice operations, and strengthening the doctor-patient relationship.
About United Rheumatology

The Numerous Avenues For Support And Financial Optimization Provided By United Rheumatology Include (And Are Growing Every Day):

- Access To Group Purchasing Services enabling practices to secure best pricing for biologics and office supplies with resulting improved revenue, and reduced practice expenses.

- Revenue cycle management

- Unique and exclusive access with pricing advantages to Managed Care Contracting, and participation in novel contracting approaches such as site of service and population health contracts

- A platform of consulting, legal, advocacy, and project management services to support the creation of super-groups

- Access to Practice Management experts who evaluate and support implementation of business and front office workflow and practice optimization efficiencies.

- Monitoring of the ever-evolving Healthcare Landscape to keep physicians and administrators informed about most recent industry and regulatory developments impacting their practices

- Value driven exclusive access with pricing advantages to “most favored nation” sources of information technology, compliance programs, credentialing, and other practice management services that best enable provision of quality care

- Use of objective data from your EMR to define and support the standard of care and demonstrate quality health outcomes for patients

- Ongoing opportunities for CME – United University offers a library and central resource for physicians and administrators.

Click HERE to view our services
Registering for the MDI Data Project

Please follow the registration steps below.
Once registration is complete you will be contacted by a UR admin to discuss the data initiate and help you with customization of data and be a recourse through out the process.

What Are The Opportunities and Uses?

Aggregated data from rheumatology EMRs presents opportunities for commercialization. United is able to extract data from most EMRs and IT systems in a HIPAA compliant fashion. We currently have contracts with several commercial entities for data sales, and are in discussion with others. The commercialization of data can provide a financial return that is substantially greater than the United Rheumatology Annual Practice Membership fee.

Furthermore EMR data will serve a far more important purpose. Policy makers and payers, commercial and government, have introduced their concepts of value and quality, and linked these in a movement for pay for performance models. MACRA and MIPS call for new payment models to replace traditional fee for service. Data will be essential to validate a practice’s performance in any contract. The payers will have their sources of data and we must have ours, and they must be robust and defensible.

For more information regarding UR MDI data project click HERE
UR GPO & Savings

CuraScript Specialty Distribution (CuraScript SD). Preferred (but not required) distributor.

CIMZIA lyophilized powder:
Please remember to use your URCIM code when placing your order to ensure your rebate!

Click HERE for more info

Rebates paid out in Q2 = $490,818.58
Matrix GPO Non-Pharma Services program is available to all active United Rheumatology member subscribers, through Matrix’ joint partnership with Provista. You will now have the opportunity to obtain significant savings on products and services like Med/Surg supplies, Wireless Services (for the Office and Employees), Office Max, Delivery & Freight Management, Office Equipment & Services, IT-Computers & Accessories, Staffing Agreements, Capital Equipment and much more!

• Wireless
• Moving and Real Estate
• Information Technology
• Entertainment and Shopping
• Services

“We are purchasing a new ultrasound machine for our practice. The best price we were able to negotiate on our own was $33,400.00. The exact same system through Provista was $22,822.00.”

“Through group purchasing with Matrix, I’m also now able to purchase viscosupplements without being “upside down”. I have also benefitted from better pricing on infusion meds and office services, such as document shredding. The best part is that I did not have to change any of my vendors; Provista has so many contracts that they were able to get me better pricing with the same vendors for office services that I have been using for years”
Fulcrum Strategies is a contract negotiation and practice marketing firm that was founded in 2004 by Ron Howrigon, a former managed care executive. Ron became disillusioned with what he saw happening to physicians, particularly their declining reimbursement. In founding Fulcrum, Ron’s goal was to provide local medical practices with leverage to succeed against the managed care companies. A decade later, the firm has helped physician groups of all sizes and specialties across the country to significantly improve their contract language and reimbursement rates, strategically plan for the future, and achieve business success.

Contact Fulcrum:

919-436-3377
United University Offers topical and educational information for physicians and administrators. Please explore all options and drop downs as some documents, policies or presentations may apply to more than one therapy and topic. Continue to reference and utilize our library of information as a central resource for current news, policy updates and best practices. We also archive prior presentations and documents for further reference and research purposes.
One of United Rheumatology goals is to encourage a focus on the process in your practice.

With each membership, we offer a comprehensive practice analysis along with a conference call to review and discuss our finding and make recommendations for improvement.

We look forward to working with you and assisting in capitalizing on every nuance of your practice to maximize revenue, staff performance, clinical quality documentation and patient satisfaction.
The launch of United Rheumatology has been made possible by individual financial contributions from the independent rheumatology community. Initial investments in United Rheumatology were used in part to support business planning and service offering development efforts. Physicians and practice managers who wish to support United Rheumatology financially may become investors at $2,500 per equity interest. Investors are entitled to an equity stake in the company, to be determined at a later date, commensurate with the size of their investment.

To become an investor in United Rheumatology, please complete the Non-Disclosure Agreement and Subscription Agreement and mail them, along with a check payable to United Rheumatology for the amount of desired shares:
Become a UR member today!
Click HERE

With questions regarding membership please contact Amanda Byrnes
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